

CBSE Class 12 Business Studies 2022 - 66/6/3 - Compartment



Question Paper

Conducted by the Central Board of Secondary Education (CBSE)

Time Allowed: 2 Hours

Maximum Marks: 40

General Instructions

- (i) This question paper contains 12 questions.
- (ii) Questions 1–4 carry 2 marks each; answer in 30–50 words.
- (iii) Questions 5–8 carry 3 marks each; answer in 50–80 words.
- (iv) Questions 9–12 carry 5 marks each; answer in 80–120 words.
- (v) There is no overall choice. Internal choices are provided in one 3-mark and two 5-mark questions.
- (vi) The paper includes case/source based questions.

Questions

1. Identify and state the type of test in the selection process that measures the actual skills possessed by an employee.
2. 'Frequent transfer of employees often reduces the productivity of the organisation, still it is being used as a good source of filling the vacancies internally.' Why ? State any two reasons.
3. Identify and give the meaning of the function of management that helps in verifying whether the standards set are accurate and objective or not.
4. 'Training of intermediaries of the securities market' is a development function performed by Securities and Exchange Board of India. State two other development functions.
5. Explain 'Offer for Sale' and 'Rights Issue' as methods of floatation of new issues in the primary market.
6. Name and state the process which is job-oriented and is used to increase the skills and abilities of employees to perform a specific job.

7(a). Give the meaning of formal and informal communication.

OR

7(b). Explain the first two steps in the process of controlling.

8. Hemant is working as a Human Resource Manager in AO chain of hospitals in Mumbai. He had to appoint nurses for the hospitals. For this, he has conducted various tests and interviews and verified the information of the applicants. The final decision has been made in consultation with the heads of the nursing department.

Hemant still has to take some more steps to complete the process of appointment of nurses.

Name and explain these steps.

9(a). Explain the following rights of a consumer as per the Consumer Protection Act, 2019 :

- (i) Right to be Informed
- (ii) Right to be Heard

OR

9(b). Give the meaning of a 'Consumer' as per the Consumer Protection Act, 2019. Also discuss when are the 'State Commission' and 'National Commission' helpful in redressing the grievances of consumers.

10. Explain 'Commercial Paper' and 'Certificate of Deposit' as instruments of 'Money Market'.

11. Riya was working as a manager in a hotel. During COVID-19 she lost her job. Now she has started her own restaurant which was providing immunity-boosting food. Her restaurant was a success and she was earning a good profit. To benefit the people of other areas with her immunity-boosting food, she thought of starting three restaurants in three different cities. For this, she appointed three managers. She told all the managers that to be successful it is necessary that they should guide the people working in their respective teams about the work to be done by them, when they should do it and how they should do it. She also added that mere transfer of views or information is not sufficient, it is necessary that their instructions are implemented in the proper perspective, so that the organisation may achieve its objectives. To improve the performance level of employees, she suggested that they develop insights into causes of behaviour of people. They have to make subordinates act in a desired manner to achieve organisational goals.

(a) Identify and state the function of management discussed in the above para.

(b) State any three points of importance of the function identified in (a) above.

12(a). 'A.M. Motors Ltd.' is a leading company in car manufacturing. Due to the changing environment and initiatives taken by the Government of India, the company wants to enter into manufacturing of e-cars also. For this project the company requires ₹ 2,000 crore. But before purchasing the machines and other assets, the finance manager has to assess the degree of risk involved in the project as this type of decision affects the earning capacity of the business over the long run. Besides this there are various other factors which may affect this decision of the finance manager.

(i) Identify and state the financial decision discussed in the above para.

(ii) State any two factors that may affect the decision of the finance manager identified in (i) above.

OR

12(b). 'R.K. Fertilisers Ltd.' has planned to set up a plant for manufacturing urea fertiliser which has very high market potential as there is excess demand as compared to supply. The company is planning to operate at a higher scale which will require a bigger plant, more space, etc. The company has also planned to replace its plant and machinery as the same are prone to obsolescence with the change in technology. To meet the growing demand of fertilisers that may result in increase in profits, the company is also planning to diversify its operations. It wants to enter in the area of cement manufacturing. Thus, it is a capital intensive project involving an investment of ₹ 3,000 crore.

Identify and state any five factors affecting the fixed capital requirements of 'R.K. Fertilisers Ltd.' discussed in the above para.

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